

Newcrest Planning Process



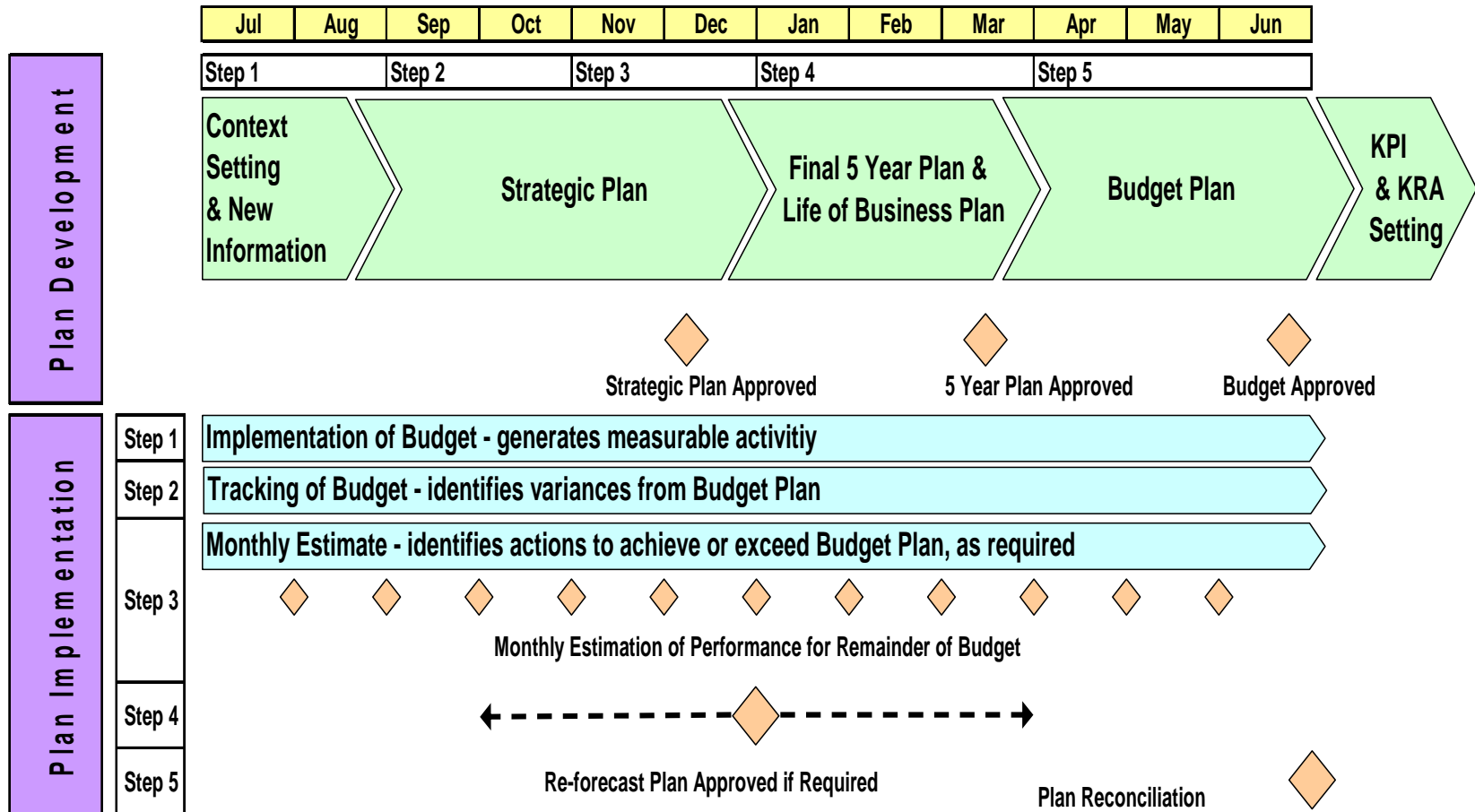
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Planning Process: Platform for Strategy Delivery

- Involves all parts of business
- Requires clearly articulated strategy
- Connects key drivers with personal performance
- Driven by continuous improvement
- Reliable and predictable delivery
- Monitor implementation and act on variance

Annual Calendar: Defines Plan Development and Implementation

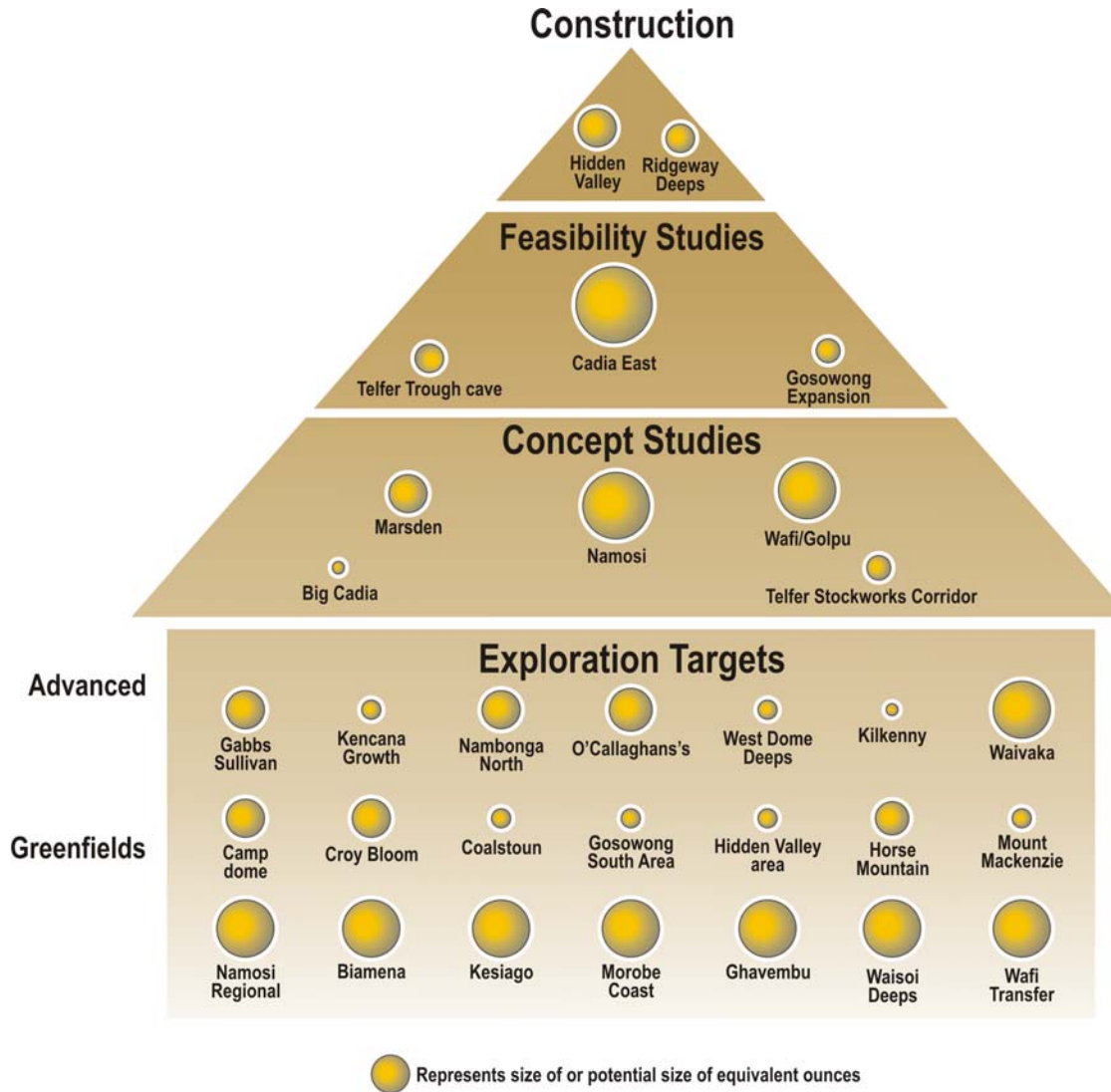


Clear Strategy: Basis for Planning

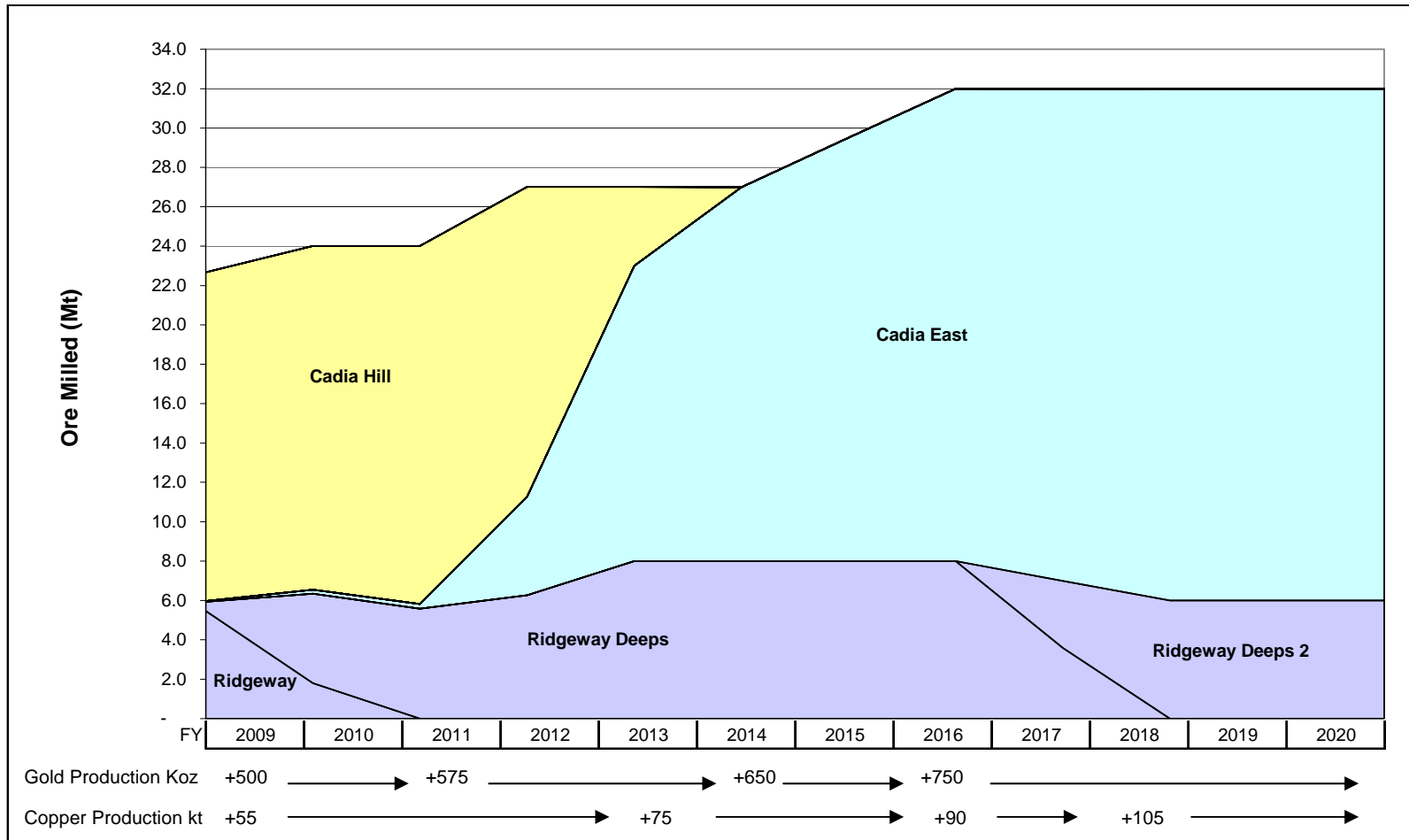
- Alignment of strategy for each province and company
- Integrates strategic opportunities with existing operations
- Identifies gaps
- Identifies key drivers and areas requiring focus



Strategic Opportunities: Underpin Growth Options



Example of Province Strategy – Cadia Valley



5 Year Plan to Deliver the Growth Story

- Completed for each province and functional team
- Identifies key business drivers
- Enhances overall strategy
 - Deliver more, faster
 - Lower costs + increased revenue = higher margin
 - Better use of resources
- Incorporates improvement opportunities & risk mitigation



Budget: Translating the Long Term to Short Term

- First year of 5 Year Plan
- Foundation to long term strategy delivery
- Business Improvement implementation is critical
- Aligns business and individual performance
 - Linkage to company KPIs forms basis for personal KRAs
- Clear accountabilities for delivery – ensures action
- Strong focus by external market on organisational capability

Implementation: Doing What We Promise

- Measures performance
- Focussed on key drivers
- Identifies and acts on variance
- Looks ahead to ensure delivery
- Confirms improvements delivered/risks mitigated
- Allows management to change direction if necessary



Telfer Hoist Improvement

